## Engage



#### March 2023

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#### **State of the Industry Survey**

The State of the Industry Report is the most comprehensive study of the life sciences in Alberta!

Your input in this report:

- informs industry participants & government policy
- · influences funding decisions
- helps identify sector challenges
- will help grow the life sciences industry

For more info, contact Jamie Anderson-Reid at Jamie@bioalberta.com

Participate in the 2023 Report Survey.



#### **Annual Policy Forum & Lunch**

BioAlberta is hosting our Annual Policy Forum tomorrow.

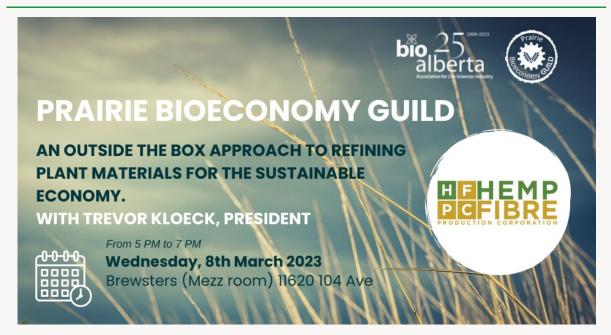
#### **Panel Topics:**

- A Life Sciences Strategy for Alberta
- The Future of Vaccines
- The Challenges of Medical Device Development

 Why Bioenergy is Essential to Canada Achieving its Climate, Economic, and Human Wellness Goals

For more details on the Agenda and Panelists, see here.

Register here now.



March 8, 2023

#### **Prairie Bioeconomy Guild**

On March 8th, join us for our monthly Prairie Bioeconomy Guild.

Join us on March 8th for our next **Prairie Bioeconomy GUILD** event. We will hear from Hemp Fibre Production Corporation President Trevor Kloeck on "An Outside the Box Approach to Refining Plant Materials for the Sustainable Economy."

Register here now.



June 5-8, 2023

#### **BIO International Convention 2023**

BIO is the world's largest trade association representing biotechnology companies, academic institutions, state biotechnology centers and related organizations across the United States and in more than 30 other nations.

BioAlberta is coordinating the Alberta delegation. If your company is interested in attending the convention in Boston or for more information, please get in touch with Robb Stoddard at **robb@bioalberta.com**.



March 7, 2023

#### **IWD2023 Webinar**

Honour International Women's Day with OKR Financial and R&D Partners at their empowering webinar on March 7th. Discover how women entrepreneurs in Canada can overcome challenges and succeed with government grants, non-dilutive funding, and tax credit strategies.

Register here now



March 9, 2023

#### **Finding the Right Opportunities in Uncertain Times**

During this webinar Business Development Bank of Canada will give business owners practical advice on how they can find opportunities and make the right decisions for their companies to thrive in the face of rising inflation, labour shortages and economic challenges.

Register here now

#### **Canada's Economic Immigration Programs**

February 25 - April 13, 2023

Immigration, Refugees and Citizenship Canada will be offering a free virtual learning 8 week series for employers. Each week will feature a new topic and provide employers with an opportunity to ask questions.

The goal of this 8-week series is to help employers learn more about Canada's economic immigration programs. Employers can choose to attend one or all of the sessions based on their interest and needs.

See details here



May 1, 2023

#### **NEW UCalgary Biomedical Engineering**

There are some great students in the first Biomedical Engineering undergraduate class looking for internship positions for 12-16 months starting May 1.

They are finishing 3<sup>rd</sup> year and have a wealth of skills and classes under their belts. These Biomedical Engineering students are ready to Start Something.

Visit their website or the Schulich Internship office to learn more.



Biotechgate Digital Partnering is designed to support the business development & licensing of Pharma, Biotech, Medtech and Digital Health companies. Join five days of virtual partnering and establish new global connections thanks to pre-arranged one-on-one Zoom meetings in

our business forum.

BioAlberta members get complimentary Premium Access, including the Marketing Package worth (\$498 USD). To get the promo code, please get in touch with Nisarg Patel at nisarg@bioalberta.com.

See details here

#### **Talent Hub**



Funding Oppurtunity: Apply NOW for Summer 2023!

Receive \$5000 in wage support to hire an Alberta student to help your business move forward.

Contact jamie@bioalberta.com or visit WIL for more information.



BioAlberta members have access to BioTalent Canada's job board, The PetriDish. Members can post five FREE jobs annually.



Igniting the bio-economy's brainpower

BioTalent Canada has funding opportunities open, which include:

- Student Work Placement Program with up to \$7000 wage subsidy.
- Skilled Newcomer Internships Program with up to \$20,000 wage subsidy.

View all Wage Subsidy programs here.

#### **Member Focal Point: Medlior**



#### Company overview

Established in 2008, Medlior is a women-owned and led, independent Calgary-based research consultancy serving public and private healthcare organizations. Their clients include most of the top 20 pharmaceutical companies based in Canada, the United States, the United Kingdom, and Europe, as well as public sector healthcare organizations across Canada. Medlior's core services include real-world evidence (RWE) studies, health technology assessments, and evidence synthesis. Our team shares a vision to pioneer the future of healthcare with data-driven solutions. You can learn more about Medlior here: **About Us** 

#### **Major developments**

This year, Medlior was the recipient of over \$500,000 in funding from PrairiesCan alongside other innovative, high-growth Calgary businesses. Medlior will use these funds to scale their team and services to better serve the North American and European markets. Medlior has also been selected to be a part of the business delegation for the Women's Canada Trade Mission to the United Kingdom in March 2023, where they will look to expand their UK client base and partnerships.

#### **Upcoming events**

Next month Medlior will be kicking-off a workshop series on hot topics in health research. First up will be a "Canadian RWE 101" Workshop, introducing clients and collaborators to RWE. Their team of experts will introduce Canadian data sources (including Alberta data) for industry research, provide details on the process and requirements for access, and discuss the latest trends in utilizing this evidence for market access in Canada. They will close with case studies to showcase the research questions and high-quality data that can be used to address a variety of evidence needs.

Medlior will also be exhibiting at the ISPOR 2023 conference in Boston and at ISPOR Europe in Copenhagen later this year.

#### Overcoming challenges

There's no question that 2020-2021 posed challenges to businesses, but it also opened new doors for Medlior. They quickly responded to client requests for research into the impacts of COVID-19-related restrictions on healthcare utilization and outcomes, and successfully published the findings. Like others, They pivoted to virtual work and extended their reach, with employees now based across Alberta, BC, Manitoba, Ontario, and Quebec.

To learn more about Medlior's highly skilled multidisciplinary team, check their website at <a href="https://www.medlior.com">https://www.medlior.com</a> and follow them on <a href="https://www.medlior.com">LinkedIn</a>.







In the news...

# NATURAL PRODUCTS CANADA SUPPORTS OVER \$4M IN COMMERCIALIZATION



### ACTIVITY FOR SEVEN PROMISING CANADIAN FOOD AND AGRICULTURE COMPANIES

Natural Products Canada (NPC) is supporting \$4.3M in commercialization activities for seven Canadian companies. The companies, which are developing innovative solutions to address soil health and food production, food security and food waste, and human and animal health, are the successful applicant to NPC's highly competitive Commercialization Programs, which support Canadian bio-based innovation.

Read their complete press release here.

## Boost to endowed chair from GSK positions U of A to expand leadership in virology research

New investment in long-standing partnership will help create jobs and attract top talent in burgeoning biotech industry, says founding chair.



Read their complete press release here

Future Fields Lands \$11.2M USD to Turn Flies Into Modular Cleantech Bioreactors That Fuel the Biomanufacturing Revolution in Medical R&D, Pharmaceuticals, and Cultivated Meat



Instead of using giant steel tanks, company introduces a new manufacturing paradigm by harnessing fruit flies with its patented EntoEngine™

Read their complete press release here

#### **New Members**



#### **Our Partners**



#### **PLATINUM**













#### **GOLD**

















#### **SILVER**



























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